Technical Sales Specialist

Gemsign Technology Inc.

Job ID
10936

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LOCATION	DATE POSTED	EXPIRY DATE
Horseshoe Way, Richmond, BC| British Columbia	01-10-2026	30-03-2027

TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD 42	2 years to less than 3 years	College/CEGEP

Job Details

Company Name: Gemsign Technology Inc.

Job Location: Richmond, BC

Job Title: Technical Sales Specialist

Job Type: Permanent Full-time

Number of Positions needed: 1

Wages: $42 per hour, 35 hours per week

Benefits: 10 days paid vacation and 5 days paid sick leave per year

Duties and Responsibilities

• Identify new clients and assess needs to recommend the right LED display solutions.
• Prepare quotes, contracts, and delivery schedules to close sales.
• Provide technical consulting for on-site installation and commissioning.
• Deliver presentations and demos on product benefits and uses.
• Build and maintain strong business relationships with current and potential customers.
• Train client staff on equipment operation and maintenance.
• Troubleshoot and resolve display hardware/software issues on-site or remotely.
• Follow up post-sale to ensure satisfaction and identify upsell opportunities.

Requirements and Personal Suitability

• Client-focused with a dedication to meeting needs
• Excellent verbal and written communication skills
• Strong interpersonal skills
• Reliable and consistent in delivering result

Work Experience

• At least 2 years of experience in technical sales or services, preferably in LED display or related electronics industries

Education:

• A college diploma is required, preferably in Computer Science, Information Technology, Electronics, or another field

related to technology.

How to apply:

Email:gemsigntech@gmail.com

Your resume will be carefully reviewed but only those selected for an interview will be contacted. Please indicate your status (e.g. Citizen, PR, Work Permit) in submitting your resume.

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